

Take one or all classes to satisfy your CE credits in one day!

Date: Thursday, April 3, 2025

GMHBA Member Cost: \$100 for all three classes -SPECIAL RATE!!!

Non-GMHBA Member Cost: \$200 for all three classes

Location HBAA Office, 7515 Halcyon Summit Drive Suite 100, Montgomery, AL (lunch will be provided)

☐ 8:00 a.m.-10:00 a.m. Simple Numbers Pricing Strategy & Inflation Management

Contractors will learn key strategies to manage pricing and labor during continued inflation. Topics include: assessment of market conditions, current labor trends, common pricing errors, strategy for increases in labor costs, strategy for increases in material and subcontractor costs.

Instructor: Brandon Gray **CEU: 2**

☐ 10:00 a.m.-11:00 a.m. Regulations & Risk Management: Avoiding Common Violations (Alabama Specific)

While maintaining the confidentiality of disciplined licensees, the violations found in recent HBLB disciplinary actions will be summarized and discussed. Correlations will be drawn between the violations and the statute(s) and regulation(s) that were violated

Instructor: Jamie Durham **CEU: 1**

☐ 12:00 p.m. - 3:00 p.m. Doing Business with the Alabama Housing Finance Authority (Alabama Specific)

This course provides information to industry professionals concerning homeownership programs for low-to-moderate income homebuyers in the State of Alabama. The course information will concentrate on Alabama Housing Finance Authority's (AHFA) Step Up program and Mortgage Credit Certificate program.

Instructors: Cathy James, Alana Beaugez **CEU:3**

Person attending the class must be the License holder or the Designated Qualifying Representative (DQR).

These courses have been approved by the State of Alabama Home Builder Licensure Board for the listed continuing education hours

Home Builders License Number

Brought to you by the Greater Montgomery Home Builders Association PO Box 230160, Montgomery, AL 36123 • (334) 277-7766

Make checks payable to : GMHBA or log onto www.gmhba.org to pay online

